

Business Travel Managed Travel & Procurement Solutions

# EXECUTIVE

## Speaking Freely

**Citing signs of a significant rebound in business travel, as well as increased**

**reliance on careful travel management:** "Year to date our air transactions are already up 25 percent from last year. We are seeing some new trends such as consolidated meeting spend being included in corporate travel bids. Corporations are looking to travel smarter rather than cut back. Our clients are utilizing analytic technology to help identify less costly days and times to travel based on their travel patterns as well as to improve supplier contract management. We are also noting a record number of Requests for Proposal. This recent activity is indicative of an improving economy and a reversal in the trend to cut business travel as a means to improve the bottom line."

– Kerin McKinnon

Executive Vice President, Global Business  
Development

Atlas Travel International