

Top Growth - Private Companies

Ranked by three-year revenue growth (%)

Rank	Company	Revenues 2007 Revenues 2006 Revenues 2005	3-Year Revenue Growth 1-Year Revenue Growth	Mass. Employees 2007 Mass. Employees 2006 Mass. Employees 2005	Total Employees 2007 Total Employees 2006 Total Employees 2005	Company Description	Head of Company	Year Founded
1	GoodFellas Construction Management LLC 18 Waite Street, Worcester 01604 508-363-1220 • www.GoodFellasLLC.com	\$1,651,839 \$642,000 \$254,000	550% 157%	7 4 2	7 4 2	Design/build remodeling company serving Central and Eastern Mass.	Joseph Kupstas Dale Shadbegian, Co-Owners	2004
2	Globoforce 144 Turnpike Rd., Ste. 310, Southborough 01772 508-229-1500 • www.globoforce.com	\$64,582,209 \$27,343,761 \$15,750,157	310% 136%	35 20 10	100 75 50	Provider of on-demand, global, strategic employee recognition software.	Eric Mosley, CEO	1999
3	Sourcentra 150 Speen St., Ste. 102, Framingham 01701 508-405-2605 • www.sourcentra.com	\$3,221,787 \$3,100,000 \$806,369	300% 4%	9 7 7	9 11 8	Value added re-sellers of custom & stock packaging, printing, premiums and promotional branded products.	Daniel C. Gonyea, CEO, Founder	1996
4	eClinicalWorks LLC 112 Turnpike Rd., Westborough 01581 508-836-2700 • www.eclinicalworks.com	\$62,045,149 \$38,214,865 \$17,499,846	255% 62%	500 500 360	600 550 400	Electronic medical records	Girish Kumar Navani, CEO & Co-Founder	1999
5	JCSI 1800 West Park Dr., Ste. 405, Westborough 01581 774-760-1800 • www.jcsi.net	\$4,100,000 \$2,600,000 \$1,200,000	242% 58%	49 37 12	49 37 12	Corporate staffing firm	Jim Sullivan, President, CEO	2000
6	BlueHive 7 Coppage Dr., Worcester 01603 508-581-9560 • www.blue-hive.com	\$8,670,679 \$6,640,389 \$2,815,985	208% 31%	64 50 30	64 50 30	Design and construction of 3D branding including trade show exhibits	Paul Hanlon, President	2005
7	Resourcesoft Inc. 33 Boston Post Rd. West, Ste. 230, Marlborough 01752 508-787-0882 • www.resourcesoft.com	\$31,000,000 \$15,000,000 \$10,800,000	187% 107%	97 89 40	283 207 N/A	IT consulting and professional services company	Anita Rana, CEO & Founder	1999
8	Display Solutions 43 Broad St. A404, Hudson 01749 978-567-8770 • www.displaysolution.com	\$2,600,000 \$1,500,000 \$1,100,000	136% 73%	3 3 2	4 3 3	System integrator for commercial audio-video projection systems	Ken Boyd, President	2002
9	Blue Cod Technologies Inc. 295 and 500 Donald Lynch Blvd., Marlborough 01752 508-970-0170 • www.bluecod.net	\$7,000,000 \$5,130,264 \$3,010,682	133% 36%	164 70 35	170 75 40	Custom development and hosted software solutions for the insurance industry	Jeffrey Brown, CEO & Co-Founder	2000
10	21st Century Biochemicals 260 Cedar Hill St., Marlborough 01752 508-303-8222 • www.21stcenturybio.com	\$2,456,000 \$1,770,000 \$1,066,000	130% 39%	21 20 16	21 20 16	A manufacturer of custom biochemicals such as peptides and antibodies, for medical research	Jordan B. Fishman, CEO, Founder	2003
11	Enterprise Cleaning Corp. 340 Main St., Ste. 777, Worcester 01608 508-890-1000 • www.enterprisecleaningcorp.com	\$3,350,000 \$2,900,000 \$1,500,000	123% 16%	125 115 85	125 115 85	Contract commercial office cleaning	Stephen Buchalter, CEO, Founder	2003
12	SullivanKreiss Inc. One E. Main St., Northborough 01532 508-393-4933 • www.sullivankreiss.com	\$1,200,000 \$1,100,000 \$540,000	122% 9%	6 6 4	19 13 9	Executive search firm serving the architecture, engineering, planning, and landscape architecture industries	John P. Kreiss, CEO, Founder	2003
13	Integrated Process Technologies Inc. 8 Charlestown St., Devens 01434 978-487-1000 • www.intprotech.com	\$15,675,116 \$8,737,151 \$7,553,140	108% 79%	69 68 63	71 70 63	Process engineering firm	James Banks, CEO, Founder	2000
14	Datafarm Inc. 100 Locke Dr., Marlborough 01752 508-624-6454 • www.datafarminc.com	\$4,313,000 \$2,667,000 \$2,113,000	104% 62%	20 18 16	35 30 28	Provider of electronic document publishing solutions and regulatory submissions services for the life sciences industry	Shylendra Kumar, CEO, Founder	1997
15	OmniPresence Inc. 5 Mt. Royal Ave., Marlborough 01752 508-229-0040 • www.omnipresence.com	\$4,000,000 \$3,500,000 \$2,000,000	100% 14%	10 7 6	13 7 6	Provider of high-definition conferencing and telepresence solutions	Tom Wing, CEO	2002

15	The Training Associates	\$28,000,000	100%	45	45	Provider of IT and business professional skills instructors worldwide	Victor J. Melfa, CEO, Founder	1994	
	289 Turnpike Rd., Westborough 01581	\$15,000,000	87%	45	45				
	508-890-8500 • www.thetrainingassociates.com	\$14,000,000		35	35				
17	Z Resource Group Inc.	\$5,100,000	76%	21	37	Executive search, consulting and advisory firm	Kenneth Vancini, CEO	1999	
	69 Milk St., Ste. 114, Westborough 01581	\$3,600,000	42%	21	35				
	508-366-5800 • www.zrgroup.com	\$2,900,000		18	31				
18	Access Northeast	\$6,808,000	66%	22	22	Data center managed services provider	Rob Stephenson, President	1999	
	34 Saint Martin Dr., Marlborough 01752	\$5,100,000	33%	20	20				
	508-281-7600 • www.axsne.com	\$4,100,000		19	19				
19	Coghlin Cos. Inc. (Columbia Tech , DCI Engineering, Coghlin Precision & Cogmedix)	\$99,000,000	65%	350	350	Design, engineering, manufacturing solutions, and precision machining & certified welding services	James W. Coghlin, Chairman	1885	
		\$79,000,000	25%	330	330				
		17 Briden St., Worcester 01605	\$60,000,000		278				278
		508-753-2354 • www.columbiatech.com							
20	Atlas Travel International	\$140,000,000	63%	66	103	Travel management company	Elaine J. Osgood, CEO & Founder	1986	
		1 Maple St., Milford 01757	\$92,000,000	52%	64				98
		508-478-8626 • www.atlastravel.com	\$86,000,000		53				77
21	AA Transportation Co. Inc.	\$14,717,000	56%	N/A	N/A	Transportation provider	Ron Ernenwein, CEO	1996	
		605 Hartford Tpke., Shrewsbury 01545	\$12,350,000	19%	371				371
		508-791-9100 • www.aatransportation.com	\$9,413,000		300				300
22	bulbs.com	\$12,541,755	54%	44	44	Specialized lighting distributor	Steven Rothschild, CEO, Founder	1999	
		243 Stafford St., Worcester 01603	\$10,850,649	16%	44				44
		508-363-2800 • www.bulbs.com	\$8,128,081		43				43
23	North American Professional Liability Insurance Agency	\$2,290,560	50%	15	18	National boutique insurance agency that specializes in professional liability insurance	Gary Sutherland, CEO	1998	
		5 Whittier St., 4th Fl., Framingham 01701	\$1,837,510	25%	13				15
		508-656-1300 • www.naplja.com	\$1,528,464		12				13
24	Eagle Cleaning Corp.	\$4,633,000	49%	163	185	Commercial cleaning company	Jeff Johnson, CEO, Founder	2001	
		997 Millbury St., Suite A, Worcester 01607	\$3,976,000	17%	140				160
		508-799-0700 • www.eaglecleaning.com	\$3,115,000		105				125
25	Conservation Services Group	\$51,500,000	47%	146	345	National energy services firm	Stephen L. Cowell, CEO	1984	
		40 Washington St., Westborough 01581	\$40,000,000	29%	133				270
		508-366-5555 • www.csgrp.com	\$35,000,000		N/A				N/A
26	Environmental Fire Protection Inc.	\$27,152,870	36%	125	165	Full-service fire protection company	Hal Charnley, CEO	1976	
		237 Cedar Hill St., Marlborough 01752	\$22,300,000	22%	121				156
		508-485-8183 • www.sprinklers-r-us.com	\$19,900,000		106				128
27	Corporate Environmental Advisors	\$12,000,000	36%	70	N/A	Full-service environmental management firm	Deborah N. Migridichian, CEO	1985	
		127 Hartwell St., West Boylston 01583	\$10,145,134	18%	63				81
		508-835-8822 • www.cea-inc.com	\$8,794,720		61				70
28	AIS Inc.	\$91,905,000	35%	262	281	Designer, manufacturer and distributor of commercial furniture	Bruce Platzman, President, CEO, Founder	1989	
		4 Bonazzoli Ave., Hudson 01749	\$73,400,000	25%	241				257
		978-562-7500 • www.ais-inc.com	\$67,900,000		202				214
29	AltE	\$7,714,739	33%	14	19	Online retailer of renewable energy products, including solar, wind and micro hydro	Sascha Deri, CEO, Founder	1999	
		43 Broad St., A408, Hudson 01749	\$7,500,000	3%	14				18
		877-878-4060 • www.altenergystore.com	\$5,800,000		14				15
30	Bemis Associates Inc.	\$80,000,000	29%	256	330	Thermoplastic adhesive films, coatings and tapes	Stephen W. Howard, President, CEO	1923	
		1 Bemis Way, Shirley 01464	\$75,000,000	7%	207				207
		978-425-6761 • www.bemisworldwide.com	\$62,000,000		207				207
31	Nypro Inc.	\$1,168,000,000	22%	900	18,000	Precision plastics injection molding contractor	Ted Lapres, CEO & President	1955	
		101 Union St., Clinton 01510	\$1,066,467,000	10%	900				17,000
		978-365-9721 • www.nypro.com	\$957,000,000		1,200				15,000
32	FIBA Technologies Inc.	\$39,000,000	22%	130	220	Compressed gas equipment	Jack Finn, President, CEO	1958	
		1535 Grafton Rd., P.O. Box 360, Millbury 01527	\$35,000,000	11%	106				185
		508-887-7100 • www.fibatech.com	\$32,000,000		97				180
33	Fosta-Tek Optics Inc.	\$14,000,000	17%	125	125	Manufacturer of engineered optical plastics for military, safety, automotive and industrial applications	John Morrison, CEO, Founder & President	1991	
		320 Hamilton St., Leominster 01453	\$13,000,000	8%	125				125
		978-534-6511 • www.fosta-tek.com	\$12,000,000		125				125
34	Akibia Inc.	\$107,000,000	13%	195	350	Infrastructure services provider	Thomas Wilson, CEO	1988	
		4 Technology Dr., Westborough 01581	\$96,000,000	11%	195				335
		508-621-5100 • www.akibia.com	\$95,000,000		189				320
35	Gorman Richardson Architects Inc.	\$5,104,000	9%	25	25	Architecture, building envelope services, interior design and planning services	Michael Gorman, CEO, Founder	1976	
		77 Main St., Hopkinton 01748	\$4,921,111	4%	26				26
		508-497-2590 • www.gormanrichardson.com	\$4,689,836		26				27

Source: Individual companies.